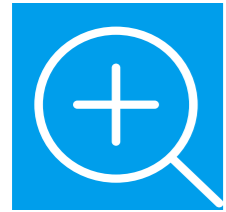


Veeam Cloud Tier On AWS for Long-Term Retention

Community Partners - Behavioral Health and Development Provider



BUSINESS PROBLEM

Community Partners was in the process of planning a new backup architecture powered by Veeam Backup and Replication but needed a cost effective and operationally efficient alternative to traditional offsite protection. Backup to tape, though inexpensive, was far from efficient and the Veeam Cloud Connect alternatives were price prohibitive. As a result Community Partners had to prioritize workloads and only provide offsite backup for the most critical of their VMs. This left the rest of their environment at risk.



PROJECT OVERVIEW

- GreenPages implemented newest version of Veeam backup and replication version 9.5 update 4 and created appropriate scale out repositories (local and AWS) to facilitate cloud offload to AWS S3 IA
- Designed and implemented Veeam scale-out backup repositories
- Offloaded directly to S3 IA to minimize long-term storage expenses for archives



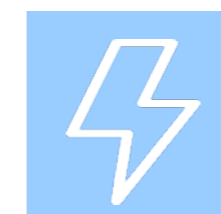
COST IMPACT

- AWS S3 IA Standard expenses were 71% less than the third-party cloud provider's rate, permitting Community Partners to backup 3X the data at the same price they were paying for their old solution.



RISK IMPACT

- Improved redundancy, reliability, and data durability by moving from a single data center to data written to S3 and redundantly stored across three AZs and multiple devices within each AZ .



SERVICE IMPACT

- Enabled customer to scale on-demand versus having to sign a Change Order each time they need to increase capacity.